

# First, Fast, Fearless: How to Lead Like a Navy SEAL



LOS ANGELES TIMES  
BESTSELLER SEAL-style leadership? your best weapon in today's complex business terrain. Beyond extreme physical and combat achievements, SEALs are known for mental toughness, bias for action, decisiveness, creative thinking, adaptability, and perseverance—all under extreme stress. They get things done through by and with others. SEALs have a unique way of approaching every challenge and opportunity that enables them to do what others can't or simply won't. Competing in the global economy isn't unlike guerrilla warfare. Your competitors come at you from unexpected places with surprising force and the marketplace is constantly shifting. As a leader, what do you do to empower your business and your people not only to survive but to thrive—and win? *First, Fast, Fearless* is a practical guide for the business leader who wants to learn from the best of the best how to build and lead effective teams in conditions of volatility, uncertainty, complexity, ambiguity, and constant change. As one of the most experienced trainers in Navy SEAL history, Iron Ed Hiner reveals how to: Develop your personal leadership brand and make it your credo. Create mission-aligned teams that operate as true comrades. Establish and communicate crystal-clear goals. Enhance team innovation and problem solving under pressure. Combat the enemies of copious bureaucracy and inadequate resources. Rise to the call of leadership when it counts most. You may not be facing jihadists in the mountains of Afghanistan and the streets of Iraq like Hiner did. But just as his SEALs depended on him to lead them on successful missions and safe passage home, your people are counting on you to empower them, defeat the competition, and forge paths to greater success. Be a First Fast Fearless leader!

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